

Fulcrum Hospitality, a boutique operating partner, asset manager, and transaction advisor in the lodging and gaming space, is hiring an analyst to join its growing and dynamic team in the metropolitan New York City area. Founded by former Goldman Sachs Managing Director Steven Angel, the firm has principal investments in hospitality assets, maintains acquisitions relationships with major investment banks and institutional private equity firms, and asset manages or advises on over 30,000 hotel rooms worldwide. The analyst will primarily focus on operational analytics, creation of industry-leading reporting and assessment tools for use internally and by our partners, work on various aspects of asset management engagements, and support a variety of acquisition efforts. Given the boutique nature of the firm, the analyst will work closely with Fulcrum's founder and other senior management.

Asset Management

- Review and analyze monthly hotel financial statements and annual operating / capital budgets
- Participate in regular meetings with Fulcrum personnel, equity partners, and hotel management
- Benchmark hotel performance and identify areas of incremental opportunity
- Monitor operator compliance with management agreements to protect ownership interests
- Develop and refine financial models to evaluate investment returns on proposed capital projects
- Work with a wide variety of third-party consultants, as applicable, concerning various ROI projects
- Assist with implementation of capital projects
- Participate in site visits / comp set tours as warranted

Acquisitions

- Extensive underwriting of hotels, including financial projections and debt / equity assumptions
- Work closely with partners from major institutions to develop accretive investment assumptions
- Prepare investment memoranda to equity partners
- Perform market research, due diligence, and engage in property closings
- Participate in site visits/comp set tours as warranted

Qualifications

- Stellar scholastic achievement; References from professors or prior work experience encouraged
- Outstanding proficiency in Microsoft Excel (VBA / Macros a plus), Word, and PowerPoint
- Strong work ethic, high degree of integrity, and unsurpassed professionalism
- Excellent interpersonal and written/verbal communications skills
- Must be a self-starter, and at times, work with little managerial oversight
- Meticulous attention to detail
- Experience with financial modeling